



Aerospace & Defense Contractors

RANKED BY OC BILLINGS

	Prev.	Company •Address •Headquarters	Company logo	oC architecture billings for 12 months ended 6/30/2023 (millions) •yearly % change	Companywide architectural billings for 12 months ended 6/30/2023 (millions) •yearly % change	architects •yearly %	•Commercial	•Hospitality •Residential •Education •Other	-	Notable projects/clients	Top local official(s) •Title •Phone/fax	
	1 (2)	AO 144 N. Orange St. Orange 92866-1413 Orange Website: aoarchitects.com Email: info@aoarchitects.com	Architecture. Design. Relationships	\$84.1 14%	\$86.5 18%	67 5% 351 20%	17% 1% 2% 20%	10% 50% 0% 0%	95% 3% 2%	Solis Park, Irvine (FivePoint); The Residences, Brea (Simon); Ramsays Kitchen, Harrah's Las Vegas (GRNA); DSRT Surf, Palm Desert (Desert Wave Ventures); Hoag Dove Canyon Medical Center (Hoag); Manila Data Center, Philippines (Digital Edge)	Rob Budetti/RC Alley managing partners (714) 639-9860/(714) 639-5286	
_	2 (1)	Ware Malcomb 10 Edelman Irvine 92618-4312 Irvine Website: waremalcomb.com Email: mrodgers@waremalcomb.com	WARE MALCOME	\$73.4 -16%	\$209 -4%	20 0% 255 -11%	57% 7% 3% 3%	0% 0% 2% 28%	35% 57% 8%	Hines Fairview Ind., Rexford Via Burton Ind., Shopoff I-10 distribution, Canyon Springs MOB, BLT Glidewell, Chino Valley Unified School District, Dedeaux Swallows Creek Ind., East OC Water District, Suraj Distribution, Centerpoint Ta Chen BTS, Alliant, Sunwest Bank	Ken Wink/Lawrence R. Armstrong/Jay Todisco CEO/chairman/president (949) 660-9128/(949) 863-1581	
	3 (3)	LPA Inc. 5301 California Ave., Ste. 100 Irvine 92617-3226 Irvine Website: Ipainc.com Email: Ipa@Ipainc.com	LPA	\$70.9 6%	\$104.5 0%	57 2% 276 5%	26% 11% 26% 0%	0% 0% 37% 0%	65% 35% 0%	County of Orange Bldg 14, Hoag Hospital Master Plan, Environmental Nature Center	Wendy Rogers/Keith Hempel CEO, chief talent officer/ president, chief design officer (949) 261-1001/(949) 260-1190	
_	4 (4)	KTGY 17911 Von Karman Ave., Ste. 200 Irvine 92614-6209 Irvine Website: ktgy.com Email: info@ktgy.com	ktgy	\$35.9 0%	\$120.2 7%	21 -13% 147 -6%	1% 0% 0% 9%	0% 81% 0% 9%	33% 67% 0%	L'Aube at Solis Park, Trumark Homes; 4th & Mortimer, Red Oak Investments; Casa Paloma, American Family Housing; Richard Nixon Presidential Library expansion, Richard Nixon Foundation; UCI Phase IV-B, UC Irvine American Campus Communities	Tricia Esser/Chris Texter CEO/managing principal (949) 851-2133/(949) 851-5156	
	5 (5)	Gensler Newport Beach 4675 MacArthur Court, Ste. 100 Newport Beach 92660-8811 San Francisco Website: gensler.com Email: anne_bretana@gensler.com	Gensler	\$35 21%	wnd	32 45% 105 -3%	wnd	wnd	wnd	Irvine Co., Edwards Lifesciences Corp., United Airlines, UCI, Sherman Library and Gardens, Montage Cay Resort and residences, County of Orange	Anne Bretaña/James Young co-managing directors (949) 863-9434	6



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\$30.5 100% \$54.3 12 Pendry Newport Beach, Dana House, Monica Cuervo 6 managing director, Americas (949) 574-8500/(949) 574-8550 1730 Flight Way, Ste. 150 -14% 0% 0% 55% Magnolia Tank Farms, ocV!BE, Surf 0% Tustin 92782-1843 93 0% 40% & Sand Resort **WATG** 2% 0% 0% Website: watg.com Email: tustin@watg.com CannonDesign \$330 23 Riverside University Health System, J. Brandon Dekker 2875 Michelle Drive, Ste. 210 -4% 0% 30% 0% 81% Children's Hospital of Orange principal/office practice leader Irvine 92606-1021 33 50% 15% 10% County, Veterans Administration (949) 265-8952/(949) 955-2708 spinal cord injury hospital, San **New York City CANVONDESIGN** Website: cannondesign.com Bernardino Valley College Student Email: bdekker@cannondesign.com Services Center, NexCore/Hydrogen 1, County of San Bernardino Valley **Communications Center** Matthew McLarand \$21.6 Rafferty, Santa Ana; Residences at 22 MVE + Partners Inc. wnd wnd wnd wnd 5% Pacific City, Huntington Beach; The president 1900 Main St., Ste. 800 Mosaic, Long Beach; USF student 75 (949) 809-3388 Irvine 92614-7317 residence hall; Volta on Pine, Long 9% Beach; 550 Harborfront, San Pedro; Website: mve-architects.com



Email: info@mve-architects.com

Little Diversified Architectural

Consulting Inc.

Newport Beach

1300 Dove St., Ste. 100

Newport Beach 92660-2415



\$15.8

The Grace and Griffin Towers, Los Angeles: The Harbour at OCC student housing, Costa Mesa

Santa Monica College Arts Complex;

Duarte High School sports complex,

Anita Park Community Center;

Doug Robidoux/James Farnell/ Henry Kwon Duarte Unified School District; Santa office president, partner/retail practice leader, partner/



PJHM Architects 10 24461 Ridge Route Drive, Ste. 100 Laguna Hills 92653-1686

Website: littleonline.com

Laguna Hills Website: pjhm.com Email: info@pjhm.com

Email: doug.robidoux@littleonline.com



LITTLE

\$15.7 \$15.7 34%

\$103.7

10 25% 42

18%

0% 0% 100% 0% 0% 0% 0% 100% 0%

24%

30%

Newfound Market; Lazy Acres Natural Market, Los Feliz

supermarkets studio principal, partner (949) 698-1400 Leo Johnson

ceo/principal/architect (949) 496-6191/(949) 496-0269



wnd

NA 37 NA

\$10(1)

► NEXT WEEK'S LISTS Corporate Foundations /

Aerospace & Defense Contractors

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RANKED BY OC BILLINGS

Rank	Company •Address •Headquarters	Company logo	OC	Companywide	architects •yearly %	Percentage breakdown of business			Notable projects/clients	Top local official(s)	
Prev. Rank			architecture billings for 12 months ended 6/30/2023 (millions) •yearly % change	billings for 12			•Hospitality •Residential •Education •Other	County		•Title •Phone/fax	
11 (9)	Jacobs 2600 Michelson Drive, Ste. 500 Irvine 92612-6506 Dallas Website: jacobs.com	Jacobs	\$14.9 NA	\$107 NA	22 NA 463 NA	0% 60% 0% 0%	0% 0% 0% 40%	wnd	wnd	Imad Feghali senior VP/regional director, buildings & infrastructure business, Americas West operation (720) 208-6322	3
12	Aecom 999 Town and Country Road Orange 92868-0955 Dallas Website: aecom.com Email: businessinquiry.americas @aecom.com	AECOM	\$14.2 12%	\$394.8 -6%	6 -25% 400 3%	11% 18% 2% 0%	58% 1% 0% 10%	2% 40% 58%	wnd	Charlene Dekker/Donna Clandening VP, buildings and places/ managing principal, buildings and places (714) 567-2400/(714) 567-2594	
13	EwingCole 15231 Laguna Canyon Road, Ste. 200 Irvine 92618-3146 Philadelphia Website: ewingcole.com Email: mlehman@ewingcole.com	EWING	\$12 9%	\$122 22%	26 4% 48 0%	0% 0% 50% 0%	0% 0% 0% 50%	10% 90% 0%	Alcon Inc., Edwards Lifesciences Corp., Illumina, Kaiser Permanente, Kite Pharma, UCLA	Michael Lehman managing principal (949) 417-7550/(949) 585-9391	
14	Taylor Design 1735 Flight Way, Ste. 300 Tustin 92782-1841 Tustin	TAYLOR	\$10.1 -33%	\$30.5 3%	11 0% 56 4%	6% 0% 91% 0%	0% 0% 3% 0%	30% 70% 0%	Hoag Hospital; Scripps Health; Sharp Healthcare; Providence Health; Kaiser Permanente; California Institute of Technology; University of Southern		195

Irvine 92606-5105 Irvine Website: danielian.com Email: hello@danielian.com

Website: wearetaylor.com Email: tdmarketing@wearetaylor.com

Danielian Associates

Architects + Planners 60 Corporate Park

Abbreviations: NR: not ranked; wnd: would not disclose
Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy
and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this
list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show the first

design

top official listed.

wnd

(1) Business Journal estimate

wnd

wnd

Researched by Yuika Yoshida and Raymond Dinh

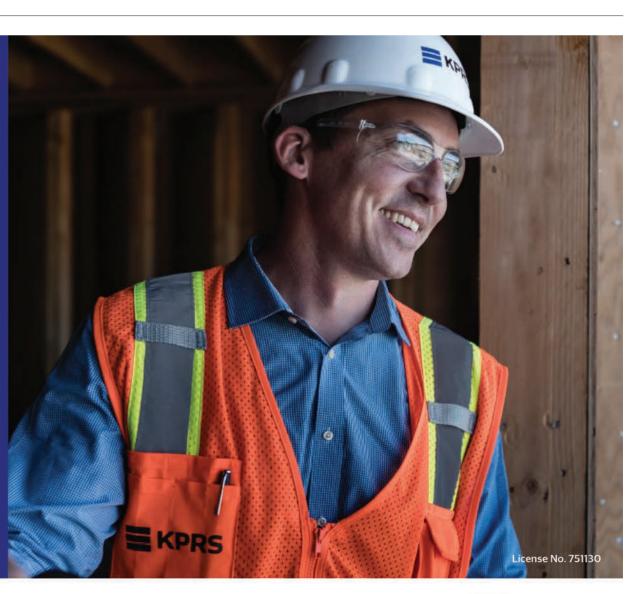
John Danielian

president (949) 474-6030

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California; University of California,

Irvine; University of California, San

Residential, Greystar, Lyon Living,

Foulger Pratt, The Related Companies, Lennar, Brookfield

Residential, Jamboree Housing,

Landsea, Beazer Homes, DR Horton

Brasada Estates/Grandway





► NEXT WEEK'S LISTS Corporate Foundations / Aerospace & Defense Contractors

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	nk Company		OC	Companywide architectural billings for 12 months ended 6/30/2023 (millions) •yearly % change	architects •yearly %	Percentage breakdown of business			Notable projects/clients	Top local official(s)	
Ra	ev. •Address nk •Headquarters	Company logo				•Commercial •Government •Healthcare •Retail		County		•Title •Phone/fax	
1(1)	4770 Gambus Drive, Ste. 100	Hendy	\$9.8 2%	\$9.8 2%	1 0% 37 3%	60% 0% 4% 6%	4% 10% 2% 14%	90% 10% 0%	5.11 Tactical, Bandai Namco USA, SAP, Behr Paint Company, Monster Energy Co., OluKai, Kawasaki Motors, Irvine Company, SchoolsFirst Federal Credit Union, Easterseals of Southern California	Carolina Weidler/Susan Dwyer co-CEOs/managing principals (949) 851-3080	
1'	Boulder Associates 300 Spectrum Center Drive, Ste. 73 Irvine 92618-4991 Boulder, Colo. Website: boulderassociates.com Email: info@boulderassociates.com	BOULDER ASSOCIATES	\$9.3 23%	\$34.5 15%	5 25% 22 0%	0% 0% 100% 0%	0% 0% 0% 0%	0% 100% 0%	Be Well OC, City of Hope, Providence, TrueCare, UCLA	Darci Hernandez principal (949) 727-9000	
13	23231 S. Politie Drive	architecture design collaborativ	\$7.8 ⁽¹⁾ NA	\$7.8 ⁽¹⁾ NA	8 ⁽¹⁾ NA 40 ⁽¹⁾ NA	wnd	wnd	wnd	wnd	Craig T. Chinn president (949) 267-1660	
19	18821 Bardeen Ave.	TÇ	\$7.1 7%	\$23.4 10%	16 7% 44 -8%	5% 0% 10% 5%	80% 0% 0% 0%	10% 90% 0%	Cumulus, Carmel Partners; One Paeso, Kilroy Realty; One Uptown Newport, Picerne Group; The Royce, Sares Regis Group; Los Olivos, Irvine Co.; The Camden, Camden Development; Hanover Grand, Hanover Company; AMLI MDR, AMLI Residential	Aram Chahbazian/Irwin Yau CEO/president (949) 862-0270/(949) 862-0289	
20	4611 Teller Ave., Ste. 100	tBP	\$7 -23%	\$11.6 -9%	8 0% 24 -4%	0% 5% 0% 0%	0% 95% 0% 0%	75% 25% 0%	Orange Coast College: Student Union, College Center and Student Union Complex, literature and languages building, social and behavioral sciences building, chemistry building; Irvine USD: middle school science lab buildings, elementary school music and innovation labs	Gary P. Moon CEO/design principal (949) 673-0300	

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Business Journal estimate

Researched by Yuika Yoshida and Raymond Dinh

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Aerospace & Defense Contractors

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RANKED BY OC BILLINGS

Rank Prev. Rank	Company •Address •Headquarters	Company logo		Companywide architectural billings for 12 months ended 6/30/2023 (millions) *yearly % change	architects •yearly %	•Commercial •Government •Healthcare •Retail	•Hospitality	County	Notable projects/clients	Top local official(s) •Title •Phone/fax	
21 (22)	Carlile Coatsworth Architects Inc. 18600 MacArthur Blvd., Ste. 300 Irvine 92612-1272 Irvine Website: ccarchitects.com Email: calc@ccarchitects.com	¥¥;	\$6.7 6%	\$6.7 6%	6 0% 13 0%	65% 0% 25% 0%	0% 0% 0% 10%	10% 90% 0%	Link Logistics Palo Verde at Riverview, Phoenix; Phelan Lathrop Gateway, Lathrop; Georg Fischer manufacturing/administrative offices, Irwindale; CapRock Palomino Business Park phase I, IIA, IIB, Norco; CapRock West 202 Logistics, Phoenix	Calvin Coatsworth principal (949) 833-1930	
(20)	GAA Architects Inc. 8811 Research Drive, Ste. 200 Irvine 92618-4271 Irvine Website: gaaarchitects.com Email: rogerd@gaaarchitects.com	GAA	\$6.2 -11%	\$6.2 -11%	7 -13% 18 0%	90% 0% 0% 0%	0% 0% 0% 10%	100% 0% 0%	wnd	Craig Williamson/Roger Deitos principals (949) 474-1775/(949) 553-9133	
23 (25)	Robinson Hill Architecture Inc. 3195-B Airport Loop Drive Costa Mesa 92626-3406 Costa Mesa Website: rhainc.net	000	\$6.2 20%	\$6.2 20%	5 0% 20 -5%	25% 0% 0% 40%	15% 10% 10% 0%	75% 25% 0%	Irvine Co., Disney, South Coast Plaza, Eighteen Main-Emmes, Bolsa Row-Wyndham, KIA, Toyota, Lugano, Volcom, Marriott, Pelican Hill Resort, Big Canyon Country Club, Shady Canyon Country Club, Water Grill, Palmilla, Woodbridge Glass HQ, Fairmont Schools	John Hill managing principal (714) 825-8888/(714) 825-8889	
(23)	SAA Interiors + Architecture 18600 MacArthur Blvd., Ste. 100 Irvine 92612-1270 Culver City Website: saaia.com Email: contact@saaia.com	Saa interiors + architecture	\$6.1 ⁽¹⁾ NA	\$24.8 ⁽¹⁾ NA	2 ⁽¹⁾ NA 26 ⁽¹⁾ NA	wnd	wnd	wnd	wnd	Anne Algaze principal/managing director (949) 724-8958	
25 (NR)	Kinetic Design Inc. 29833 Santa Margarita Parkway., Ste. 300 Rancho Santa Margarita 92688-3619 Rancho Santa Margarita Website: kineticdesign.build Email: Info@kineticdesign.net	KD Kinetic Design	\$5 25%	\$5 25%	2 0% 25 14%	30% 0% 0% 60%	0% 10% 0% 0%	5% 95% 0%	wnd	Pako Pimsaguan CEO/president (951) 710-6334	

CONSTRUCTION, INC.

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Researched by Yuika Yoshida and Raymond Dinh

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